

Established in 1985, CGS Publishing Technologies International GmbH is a global leader in color management, digital proofing and specially formulated media. Headquartered near Frankfurt (Germany), CGS also has operations in the United States, Japan and many other countries, as well as sales and support partners throughout the world. For our product development, we maintain business relationships with printer manufacturers such as Canon, Epson, Hewlett Packard and Xerox as well as leading suppliers of color measurement devices.



We are further expanding our sales activities and therefore looking for an

Area Sales Manager Northern & Eastern Europe

for our headquarter near Frankfurt/Main, Germany

Your responsibilities:

- Selling high-quality software solutions to existing business partners in the graphic arts industry and developing new markets
- Consolidating and expanding our dealer network
- Consolidating and expanding business relationships with our OEM customers, which include the most renowned companies in the printing industry
- Closely cooperating with our product management in order to implement customer-specific projects

Your benefits at CGS:

- Performance-related salary with a motivating commission scheme
- You will be responsible for a wide portfolio of award-winning products

Your background:

- Experience with selling complex and sophisticated software solutions
- Affinity to the printing industry, experience with color management applications would be an asset
- Ability to work independently and in a team
- Self-confidence and excellent negotiation skills
- High proficiency in both spoken and written German and English
- Willingness to travel

- Flat hierarchies
- Short communication and decision channels
- High level of personal responsibility
- Exciting team work

Do you want to become part of our team and talk about technologically advanced projects with your customers? Then we would be delighted to meet you personally. Please send your application to:

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